

October 2020

Northern Virginia



New Listings **4,916**

↓ -1.6% ↑ 35.5%
from Sep 2020: 4,998 from Oct 2019: 3,629

| YTD | 2020 | 2019 | +/- |
|-----|---------------|--------|-------|
| | 43,880 | 43,985 | -0.2% |

5-year Oct average: 3,883

New Pendings **3,929**

↓ -2.2% ↑ 32.0%
from Sep 2020: 4,018 from Oct 2019: 2,976

| YTD | 2020 | 2019 | +/- |
|-----|---------------|--------|------|
| | 36,316 | 34,400 | 5.6% |

5-year Oct average: 3,228

Closed Sales **4,101**

↑ 3.0% ↑ 35.1%
from Sep 2020: 3,981 from Oct 2019: 3,035

| YTD | 2020 | 2019 | +/- |
|-----|---------------|--------|------|
| | 34,210 | 33,273 | 2.8% |

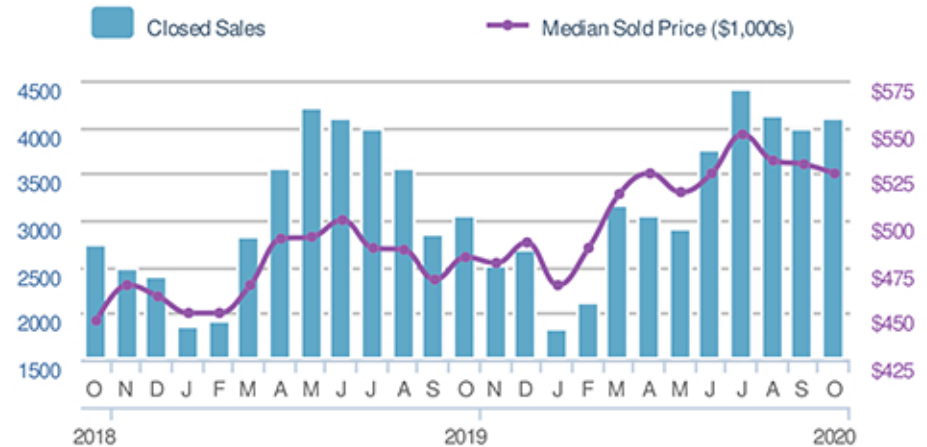
5-year Oct average: 3,097

Median Sold Price **\$525,500**

↓ -0.8% ↑ 9.5%
from Sep 2020: \$530,000 from Oct 2019: \$480,000

| YTD | 2020 | 2019 | +/- |
|-----|------------------|-----------|------|
| | \$524,250 | \$480,000 | 9.2% |

5-year Oct average: \$459,500



Active Listings **3,864**



| Sep 2020 | Oct 2019 |
|----------|----------|
| 3,531 | 4,824 |

Avg DOM **16**



| Sep 2020 | Oct 2019 | YTD |
|----------|----------|-----|
| 18 | 27 | 19 |

Avg Sold to OLP Ratio **100.3%**



| Sep 2020 | Oct 2019 | YTD |
|----------|----------|-------|
| 100.3% | 98.5% | 99.9% |