



March 2021

Northern Virginia

New Listings **5,213**

50.7% from Feb 2021: 3,459
2.2% from Mar 2020: 5,099

YTD	2021	2020	+/-
	11,814	11,856	-0.4%

5-year Mar average: 5,500

New Pendings **4,741**

52.5% from Feb 2021: 3,109
26.5% from Mar 2020: 3,748

YTD	2021	2020	+/-
	10,629	9,193	15.6%

5-year Mar average: 4,301

Closed Sales **3,575**

40.1% from Feb 2021: 2,552
12.9% from Mar 2020: 3,166

YTD	2021	2020	+/-
	8,631	7,250	19.0%

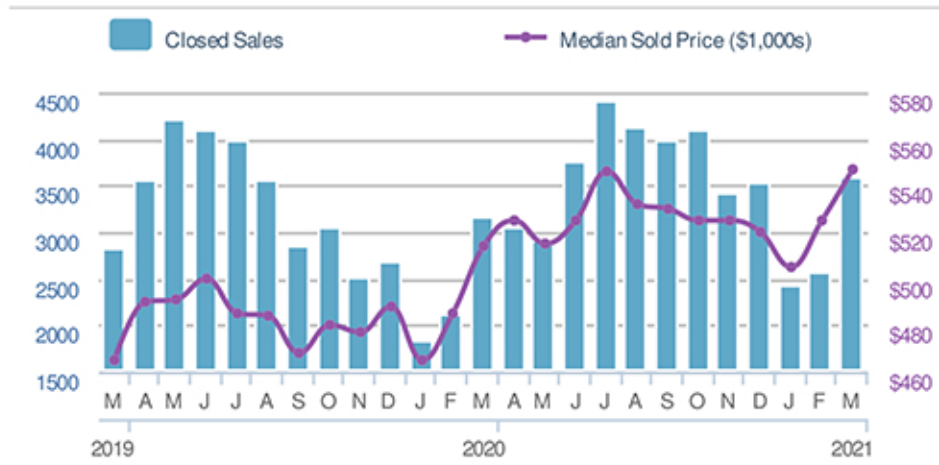
5-year Mar average: 3,122

Median Sold Price **\$547,500**

4.2% from Feb 2021: \$525,550
6.5% from Mar 2020: \$514,300

YTD	2021	2020	+/-
	\$530,000	\$491,000	7.9%

5-year Mar average: \$484,960



Active Listings **2,146**

Feb 2021	Mar 2020
2,102	3,615

Avg DOM **16**

Feb 2021	Mar 2020	YTD
21	22	19

Avg Sold to OLP Ratio **102.1%**

Feb 2021	Mar 2020	YTD
100.9%	100.2%	101.1%